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## Selling Cisco WebEx (SCWEBEX)

ID SCWEBEX Prix sur demande Durée 0,5 jours

### Objectifs

- Overview of the benefits of Webex
- What trigger questions to ask key customer stakeholders to help qualify Webex collaboration opportunities and where the best insertion points are.
- Strategies to overcome objections.
- Where to find additional sales resources.
- How to demo the highlights of a Webex solution.

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## Centres de formation dans le monde entier



### Fast Lane Institute for Knowledge Transfer (Switzerland) AG

Husacherstrasse 3  
CH-8304 Wallisellen  
Tel. +41 44 832 50 80

info@flane.ch, <https://www.flane.ch>