



Empower sellers with Dynamics 365 Sales (MB-280T02)

ID MB-280T02 **Prix** CHF 1 680,- (Hors Taxe) **Durée** 2 jours

A qui s'adresse cette formation

This course is designed for IT or sales professionals who want to learn how to leverage Dynamics 365 Sales and Microsoft Copilot for Sales for their organizations.

Pré-requis

- Students should have knowledge in basic sales principles.
- Students should be familiar with the Dynamics 365 customer experience suite, including Dynamics 365 Sales and Dynamics 365 Customer Insights. They should also have basic model-driven application configuration experience.

Contenu

- Work with Dynamics 365 Sales
- Set up and use the sales accelerator capabilities in Dynamics 365 Sales
- Implement goal management in Dynamics 365 Sales and Customer Service
- Enhance Dynamics 365 Sales with tools and apps



Centres de formation dans le monde entier



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