Generalist SE Wireless Training - Phase 2 (GSEW)

ID GSEW **Price** CHF 1,150.—(excl. VAT) **Duration** 1 days

Who should attend

Generalist SE, Pre-Sales, Architects, Product Sales specialists, Practice Leads (with little to zero background on wireless).

This class is also relevant for those SEs who has already attended the Generalist SE Wireless class during FY14 and FY15. The overlap is minimal and this class will cover all the latest Cisco Wireless announcements.

Course Objectives

Upon completing this course, the learner will be able to meet these overall objectives:

- Has confidence to start customer conversations on Wireless
- Understand Wireless Deployment modes
- Understand why Cisco and how we can beat the competition

Course Content

What's in it for you? Why this training?

Introduction

Revision of Wi-Fi Technology

Portfolio positioning

- Architecture Details
  - Autonomous
  - Unified Access
  - Converged Access
  - Meraki
- Cisco ONE for Wireless
- Bundles
- Newest Wireless Standards that count

Cisco's Value Added Solutions

- High Availability
- High Density Experience (HDX)
- Connected Mobile Experience (CMX)
  - Cisco Classic
  - Meraki
- Hyperlocation
- BLE
- Vertical Solutions
  - Healthcare
  - IoE
  - Stadiums

Wireless Designs on Premise and Cloud

- Campus
- Branch
- SME
- Cloud Managed

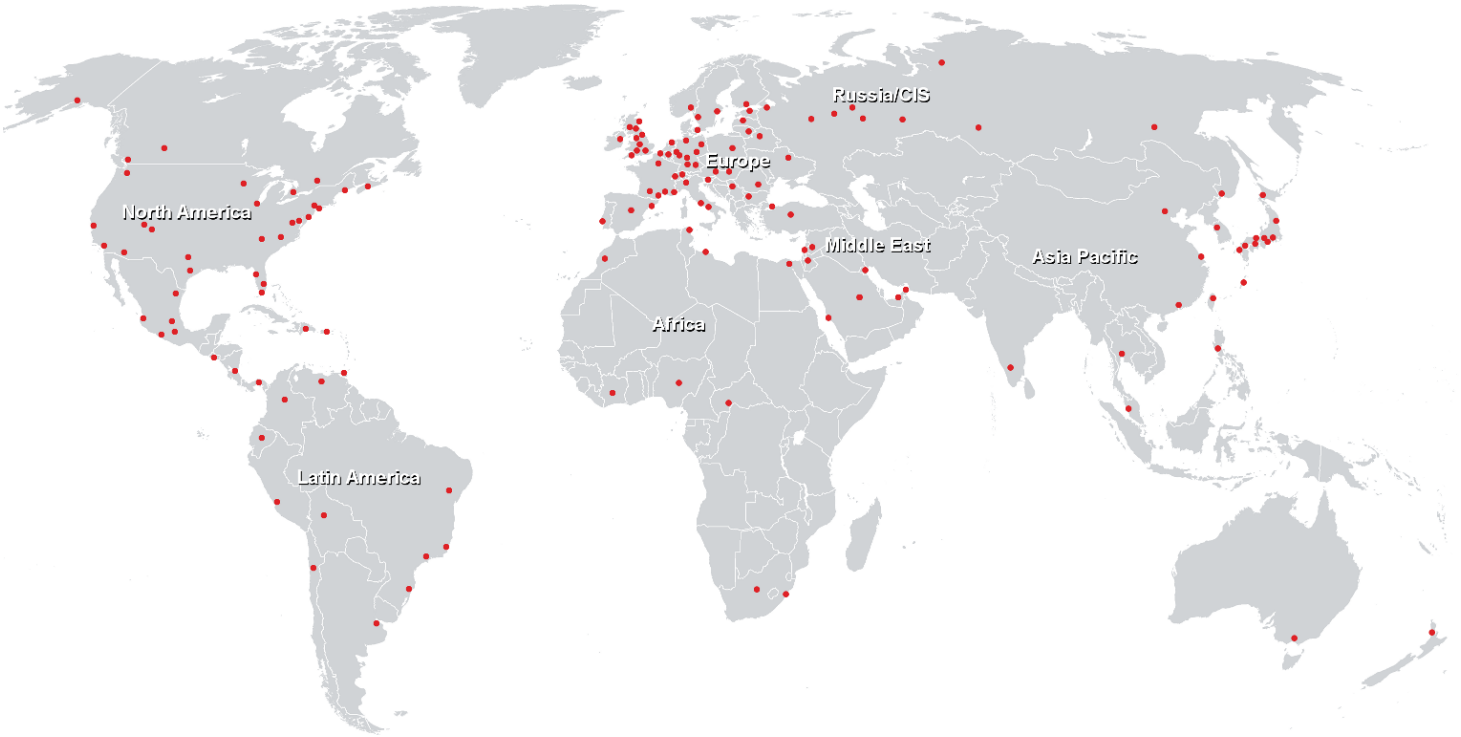
Cisco Prime for all deployment modes

Follow on classes which may be of interest include:

- Designing Wireless for the Current Standards (including 802.11ac) (FL-DWCS)
- CMX Partner Training for SEs (CMXSE)

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Training Centres worldwide





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