

ITIL® Sales Professional (ITIL4SP)

ID ITIL4SP Price CHF 710.—(excl. VAT) Duration 1 day

Prerequisites

You do not need any prior knowledge to attend the ITIL Sales Professional training.

Course Content

Increase knowledge and competencies on ITIL® in your sales and distribution teams in this one-day compact training! A successfully completed ITIL Sales Professional certification is one of the prerequisites for certification as an ITIL ATV (Accredited Tool Vendor).

Countless organizations use ITIL to manage their IT. However, there is often a lack of knowledge and understanding of the concrete benefits and possible uses of ITIL. As ITIL Sales Professionals, your sales and distribution teams will have a uniform and holistic understanding of ITIL 4.

In this one-day training, you will learn the necessary basics of the components, principles and interrelationships of ITIL. With these skills, sales and distribution teams are excellently prepared to support their customers in the area of ITIL. Those who have internalized the advantages and practical benefits of ITIL thanks to this training can advise customers even better and more individually - for absolute added value in all areas.

As always, the ITIL Sales Professional Training will be held using the groundbreaking Workbook Principles® instead. In this way, we anchor the knowledge unerringly in the mind - completely without PowerPoint, but interactive, practical and at exactly the right pace.

Because the ITIL Sales Professional training is accredited by the Official Accreditor of ITIL (PeopleCert), you will complete your official ITIL certification online on a date of your choice after the training. Book your ITIL training now and experience new great moments in your sales!

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Training Centres worldwide





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