

Win more Collaboration Business through Outcomes based Sales Strategies (BE6KAM)

ID BE6KAM Preis CHF 1'150.– (exkl. MwSt.) Dauer 1 Tag

Zielgruppe

The primary audience is Account Managers addressing the Mid-Market segment.

Voraussetzungen

None

Kursziele

At the end of this one day training delegates will feel confident in understanding more about the mid-market business needs and careabouts and how to position the Cisco BE6K solution as a perfect scalable, evolutionary solution which is so flexible that it can respond to the market dynamics which drive businesses in the Mid-Market.

Win more Collaboration Business through Outcomes based Sales Strategies (BE6KAM)

Weltweite Trainingscenter



Fast Lane Institute for Knowledge Transfer GmbH

Husacherstrasse 3
CH-8304 Wallisellen
Tel. +41 44 832 50 80

info@flane.ch, <https://www.flane.ch>