

## Win more Collaboration Business through Outcomes based Sales Strategies (BE6KAM)

ID BE6KAM Preis CHF 1'150.- (exkl. MwSt.) Dauer 1 Tag

### Zielgruppe

The primary audience is Account Managers addressing the Mid-Market segment.

### Voraussetzungen

None

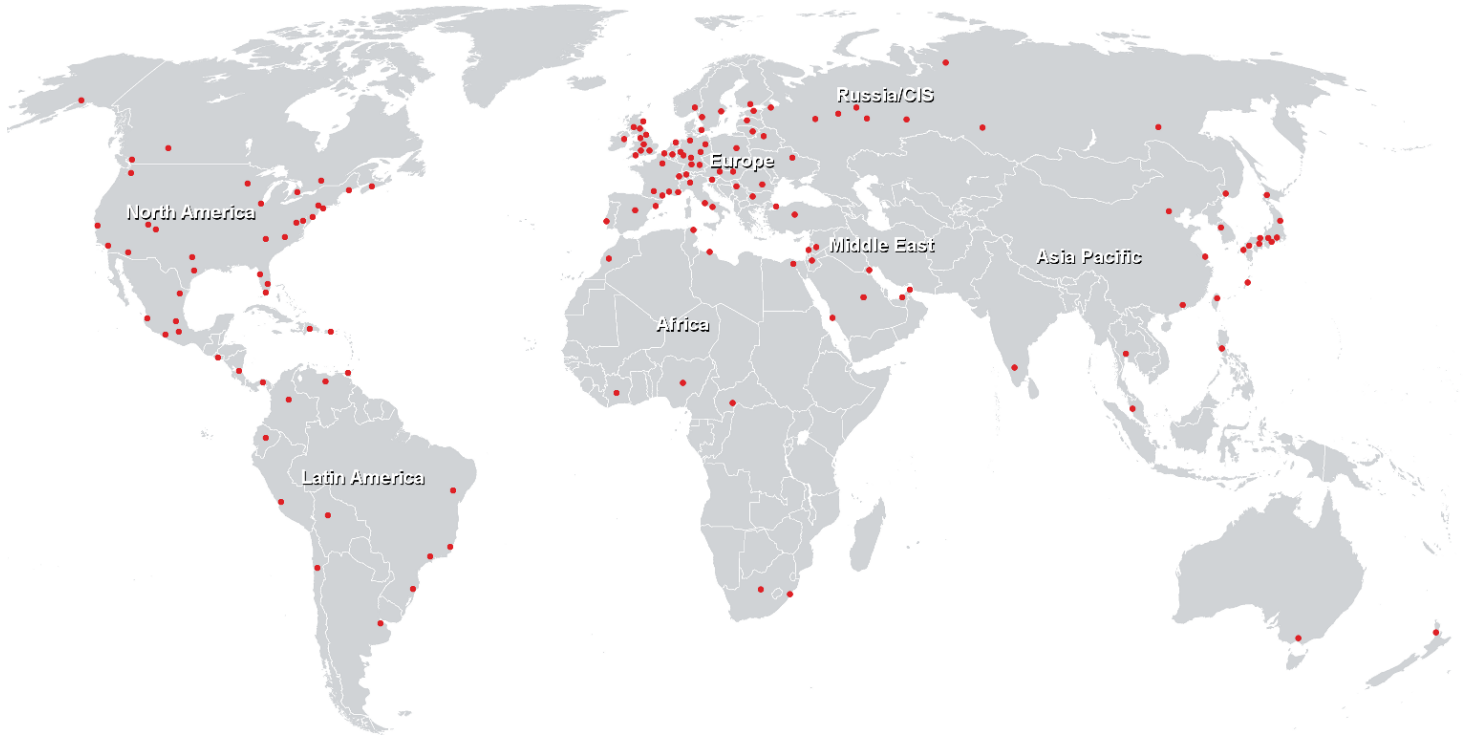
### Kursziele

At the end of this one day training delegates will feel confident in understanding more about the mid-market business needs and careabouts and how to position the Cisco BE6K solution as a perfect scalable, evolutionary solution which is so flexible that it can respond to the market dynamics which drive businesses in the Mid-Market.

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#### Weltweite Trainingscenter



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