



Win more Collaboration Business through Outcomes based Sales Strategies (BE6KAM)

ID BE6KAM **Preis** CHF 1'150.– (exkl. MwSt.) **Dauer** 1 Tag

Zielgruppe

The primary audience is Account Managers addressing the Mid-Market segment.

Voraussetzungen

None

Kursziele

At the end of this one day training delegates will feel confident in understanding more about the mid-market business needs and careabouts and how to position the Cisco BE6K solution as a perfect scalable, evolutionary solution which is so flexible that it can respond to the market dynamics which drive businesses in the Mid-Market.

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Weltweite Trainingscenter



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